

M.Sc. Leonid Nakov

Date of Birth: May 31, 1975

Country of origin: Republic of Macedonia

Institution: Faculty of Economics - Skopje
Boul. "Krstе Misirkov" bb
Republic of Macedonia
Tel.: + 389 2 3286 834
Fax: + 389 2 3118 701
Mob.: + 389 70 369 275
e-mail: **Inakov@eccf.ukim.edu.mk**

Current position:

M.Sc. Teaching Assistant on a Group of subjects on Management (Fundamentals of Management, Business planning, Small Business Management, Organizational Behavior, Strategic Management, International Management, Internationa Business)

Education:

M.Sc. in MBA Management in the field of Managing the Organizational Culture. Awarded with the FCE exam in English. Fluent knowledge in English and German language. Active user of Microsoft Word, Excel, Power Point, Corel Draw etc.

Attended the following conferences, symposiums and seminars:

1. **"Business behavior and communication"**, seminar in organization of the Faculty of Economics Skopje, Macedonian stock exchange and Motiva-Center for Management education, 1997;
2. **"Developing the analytical skills for evaluation of the investment credit requests"**, seminar in organization of the Economic Institute of the World Bank, 1999;
3. **"Overview of the actual moment of introducing euro"**, seminar in organization of the European Bank for reconstruction and development and the Central Bank of the Republic of Macedonia, 1999;

4. **"Training of the credit analysts"**, symposium in organization of the National Agency for developing small and medium sized enterprises (NEPA), 1999;
5. **"Institution building"**, regional TEMPUS seminar, 2000;
6. **"Developing methods and skills for managers"**, international management conference in India, in organization of the National Institute for small industry extended training (NISIET, awarded with an International Certificate from NISIET and International Certificate from the Indian Institute for extended education, 2001;
7. **"International Management Teaching Academy"**, international management conference in Slovenia, in organization of the Central and East European Management Association, awarded an International Certificate in the module of Organizational Behavior, 2001;
8. **"Economics scientific-research symposium"**, in Russia, in organization of the Institute for Business Education, 2001;
9. **"Train the trainees"**, regional seminar in Serbia and Montenegro, in organization of Center for European Studies (ZEI), from Germany, 2002;
10. **"Risk management"**, international seminar in Iceland, in organization of Faculty for economy and business education, 2002;
11. **"Economic development of the Western Balcan"**, forum in organization of the Association of economists of Skopje, 2003;
12. **"Small and medium sized enterprises"** as a promoter of the development of the Republic of Macedonia, forum in organization of the Association of economists of Skopje, 2003;
13. **"Strategic management, organizational structure and the environment"**, international seminar in organization of the RESEGE-Network for management education in South-East Europe, Ohrid, 2004;
14. **"European Credit Transfer Label"**, seminar in organization of the Academic Training Association, 2004;
15. **"Strategic management, organizational structure and the environment"**, international seminar in organization of the RESEGE-Network for management education in South-East Europe, Chisinau, April, 2005;
16. **"Basic elements of ECTS"**, seminar in organization of the Academic Training Association, Tetovo, November, 2005;
17. **"Recognition of ECTS credits"**, seminar in organization of the Academic Training Association, Skopje, December, 2005;
18. **"Managing organizational changes"** - application of Adizes methodology", national seminar in organization of Clear View – Business Training Center, Skopje, November, 2006;

19. **"II-nd summers school for research methods"**, doctoral research school, Sozopol, 7-11 June, 2007.

Publishing activity:

1. "Fundamentals of interactive behavior and decision making from the enterprises in terms of team working and fulfilling the interests of various stake-holders";
2. "Overview of the fundamental influence of the motivating aspects towards the behavior of the individuals and enterprises;
3. "Development of the culture of the student community";
4. "Theories of motivation"; co-author;
5. Basis determination of managing the organizational changes";
6. "Managing the organizational culture"; Master work;
7. "The role and activities of the CEO";
8. "Micro versus macro organizational behavior";
9. "The role of the organizational changes in the management system";
10. "Behavioral processes in the International Business – Perspective of the Republic of Macedonia";
11. "The application of the management model Six Sigma in the small business sector in Macedonia".

Research activity:

1. "Global Competitiveness Report", in organization of the Harvard University, World Economic Forum, International Bank for Reconstruction and development and the Faculty of Economics Skopje, 2002;
2. "Corporate social responsibility", in organization of the International Bank for Reconstruction and development and the Faculty of Economics Skopje, 2002;
3. "International Competitiveness Program", in organization of Ohio State University and the Faculty of Economics Skopje, 2003;
4. "Integral Organizational Change of the enterprise FOD – Novaci", in organization of the Faculty of Economics Skopje, 2006.